



**MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FOR THE THREE AND NINE-MONTH PERIODS ENDED SEPTEMBER 30, 2007**

*The following management's discussion and analysis of financial condition and results of operations, dated November 5, 2007 of Supremex Income Fund (the "Fund") should be read together with the audited consolidated financial statements and related notes for the 276-day period ended December 31, 2006 and the unaudited consolidated financial statements and related notes for the three and nine-month periods ended September 30, 2007. The financial statements of the Fund are prepared in accordance with accounting principles generally accepted in Canada ("GAAP"). The fiscal year of the Fund ends on December 31. The Fund's reporting currency is the Canadian dollar. Per unit amounts are calculated using the weighted average number of units outstanding for the three and nine-month periods ended September 30, 2007. All financial information prior to March 31, 2006 is derived from the unaudited consolidated results of Supremex Inc. and Cenveo Depew division ("Supremex").*

*This discussion contains forward-looking statements. Please see "Forward-Looking Statements" for a discussion of the risks, uncertainties and assumptions relating to these statements. This discussion also makes reference to certain non-GAAP measures to assist in assessing the Fund's financial performance. Non-GAAP earnings measures do not have any standard meaning prescribed by GAAP and are therefore unlikely to be comparable to similar measures presented by other issuers. See "Definition of EBITDA, Adjusted EBITDA, Distributable cash and Non-GAAP Measures" and "Selected Consolidated Financial Information" for the reconciliation of EBITDA to net earnings.*

**Formation of the Fund**

On March 31, 2006, the Fund completed its initial public offering ("IPO") with the sale of 17,500,000 trust units (the "units") for \$10 per unit, for total net proceeds of \$165,029,947 after deducting \$9,970,053 which represents the underwriters' total fees of \$9,625,000 and other issuance expenses of \$5,309,640 less the related future income taxes of \$4,964,587.

On March 31, 2006, in conjunction with the IPO, the Fund indirectly acquired Supremex from Cenveo Corporation and/or its related companies ("Cenveo") for \$331,532,962. Consideration paid to Cenveo for the acquisition was comprised of cash of \$212,924,527, units of the Fund with a value of \$89,474,390, a payable of acquired businesses of \$5,509,045 for a working capital adjustment and a note payable of \$23,625,000. As part of the acquisition 2,364,228 units held in escrow and valued at \$23,642,280 were issued to management employees of Supremex for a cash consideration of \$23,642 to amend the then existing Management profit sharing plan.

The acquisition was accounted for by the purchase method with the results of Supremex's operations included in the Fund's earnings from the date of acquisition.

On April 28, 2006 the underwriters exercised in full their over-allotment option, resulting in the issuance by the Fund of 2,500,000 additional units at a price of \$10 per unit for gross proceeds of \$25,000,000 and net proceeds of \$24,090,988 after deducting \$909,012 which represents the underwriters' fees of \$1,375,000 less related future income taxes of \$465,988. The net cash proceeds were used by the Fund to repay the note payable to Cenveo.

The Fund's units trade on the Toronto Stock Exchange under the symbol SXP.UN. Additional information relating to the Fund can be found at [www.sedar.com](http://www.sedar.com).

### **Acquisition of NPG**

On August 9, 2007, the Fund acquired substantially all the assets of NPG Envelope ("NPG") for a cash payment of \$25.7 million, subject to a working capital adjustment. There will be an adjustment up or down to the extent that the working capital of NPG is not \$3.8 million. The cash payment was funded with a combination of funds raised from the existing revolving credit facility and cash on hand.

NPG was the second largest envelope manufacturer in Canada with approximately \$26 million in revenues. The NPG acquisition is consistent with the Fund's acquisition strategy to identify consolidation opportunities within its existing core business segment and acquire strong companies with complementary strengths and significant opportunities to achieve meaningful synergies. Corporate synergies are expected to consist primarily of cost savings relating to raw materials and reduction of overhead. This strategy is intended to assist the Fund in achieving its goals and demonstrates its commitment to the future of its industry. As at September 30, 2007, management has accrued \$0.7 million of restructuring costs estimated to be incurred. However, the amount of these restructuring costs is subject to modification as management completes a detailed assessment of the assets acquired pursuant to the NPG acquisition and changes may be made as more information becomes available.

At the time of the acquisition, NPG had approximately 150 employees and operated in Hamilton, Ontario and in Winnipeg, Manitoba.

### **Overview of the Fund**

Supremex is Canada's leading manufacturer and marketer of a broad range of stock and custom envelopes and related products. Supremex is the only national envelope manufacturer in Canada, with 12 manufacturing facilities in eight cities across seven provinces and employs approximately 860 people. This national presence enables Supremex to satisfy the manufacturing requirements of large national customers, such as large Canadian corporations, nationwide resellers and governmental entities, as well as paper merchants and solution and process providers.

Supremex has the largest share of the Canadian envelope manufacturing industry. This leading market share is due to Supremex's unparalleled ability to successfully compete both on a local and national basis across Canada.

### **Overall performance**

The third quarter was the second consecutive quarter in a row that brought a lot of challenges, especially given the Canadian dollar increase of another 5% since previous quarter. This resulted in a quarter that ended with revenue of \$46.4 million compared to \$48.6 million in 2006 and an Adjusted EBITDA of \$10.9 million compared to \$12.1 million in 2006. The 2007 numbers include the results of NPG for the 53 days since its acquisition on August 9<sup>th</sup>, 2007, which represent revenue of \$3.6 million and an EBITDA of \$0.5 million.

The general market remains very spotty. The direct mail business is soft and there still remains a lot of pressure on the resale market due to cheaper imports. It is quite obvious that the US market is a very difficult market for Supremex to export to, given a Canadian dollar at more than parity at present.

As mentioned previously, the strengthening of the Canadian dollar is impacting negatively US sales and is pressuring margins on most of the Canadian based business, but it is also reducing net cost of raw materials because a significant portion of raw material purchases are negotiated in US dollars. This explains partially a slight improvement of margins over the second quarter of 2007. We also reduced our workforce in the third quarter to adjust to the level of orders, which resulted in a decrease of the workforce by approximately 30 people.

On the positive side, the NPG integration is evolving as planned. Firstly, we have realized some of the savings identified in the due diligence and this has already contributed to the EBITDA. Furthermore, we have agreed with the union on the terms of the closure of the Winnipeg facility and have announced the centralization of all salaried functions in Ontario, which will result in a decrease of our total workforce by approximately 40 employees. Consequently, an additional amount of \$653,000 has been added to the accrued restructuring provision in October.

NPG's highly productive manufacturing equipment combined with the overall demand reduction, have created an over-capacity in the Canadian market. It has allowed us to optimise our portfolio of equipment and reduce our capital expenditures in the third quarter. We are presently looking at our global footprint in order to balance the supply and demand across our various plants.

Overall, given the soft market we faced in the third quarter, we are pleased with our payout ratio of 92.3%, which brings the payout ratio since the beginning of the year to just below 100%. The ongoing savings generated from the NPG acquisition, combined with the historically stronger fourth quarter allow us to presently maintain our monthly distribution at its current level.

### **Distributable Cash**

Management believes that distributable cash is a useful supplemental measure of performance as it provides investors with an indication of the amount of cash flows available for distribution to unitholders. Investors are cautioned, however, that distributable cash should not be construed as an alternative to using net earnings as a measure of profitability or as an alternative to the statement of cash flows. The quarterly distributable cash is not necessarily indicative of the expected distributable cash for a full year. Distributable cash is not a recognized measure under GAAP and may not be comparable to similar measures used by other issuers.

**Determination of Distributable Cash**  
(In thousands except for per unit amounts)

	<b>Three months ended September 30, 2007</b>	Three months ended September 30, 2006	<b>Nine months ended September 30, 2007</b>	184-day period ended September 30, 2006
	\$	\$	\$	\$
<b>Cash flows related to operating activities</b>	<b>12,913</b>	16,333	<b>20,114</b>	25,971
<i>Capital adjustments</i>				
Capital expenditures (1)	<b>78</b>	(1,044)	<b>(1,329)</b>	(3,137)
<i>Non-recurring adjustments</i>				
Non-cash inventory step-up charge	-	-	-	4,304
Growth capital expenditures (1)	-	431	<b>(125)</b>	2,500
<i>Other adjustments</i>				
Net change in non-cash working capital balances (2)	<b>(2,992)</b>	(5,601)	<b>8,406</b>	(8,918)
Change in post-retirement benefits obligation and change in accrued pension benefit assets	<b>(246)</b>	255	<b>33</b>	502
<b>Distributable cash (3)</b>	<b>9,753</b>	10,374	<b>27,099</b>	21,222
<b>Distribution declared</b>	<b>8,999</b>	8,999	<b>26,997</b>	17,998
<b>Distributable cash per unit</b>	<b>0.3115</b>	0.3313	<b>0.8655</b>	0.6778
<b>Distribution per unit</b>	<b>0.2874</b>	0.2874	<b>0.8622</b>	0.5748
<b>Payout ratio</b>	<b>92.3%</b>	86.7%	<b>99.6%</b>	84.8%

- Capital expenditures refer to maintenance and growth capital expenditures, net of proceeds from disposal of assets replaced.

	<b>Three months ended September 30, 2007</b>	Three months ended September 30, 2006	<b>Nine months ended September 30, 2007</b>	184-day period ended September 30, 2006
	\$	\$	\$	\$
Maintenance capital expenditures	<b>82</b>	764	<b>1,812</b>	1,010
Growth capital expenditures	-	431	<b>(125)</b>	2,500
Proceeds from disposal of assets	<b>(160)</b>	(151)	<b>(358)</b>	(373)
Capital expenditures	<b>(78)</b>	1,044	<b>1,329</b>	3,137

The growth capital expenditures are related to the pressure-sensitive label business and the Omet flexographic press acquired in April 2006 and have been shown as an addition to distributable cash since these expenditures are considered non-recurring.

- Distributable cash excludes change in non-cash working capital as the changes within working capital components are often temporary by nature and, if needed, can be financed with the Fund's revolving credit facility.
- See "Definition of EBITDA, Adjusted EBITDA, Distributable Cash and Non-GAAP Measures".

The Fund generated \$9.8 million or \$0.3115 per unit and \$27.1 million or \$0.8655 per unit of distributable cash for the three and nine-month periods ended September 30, 2007. More detail concerning cash flow related to operating activities is provided under the “Liquidity and Capital Resources” section.

The Fund declared distributions of \$9.0 million or \$0.2874 per unit and of \$27.0 million or \$0.8622 per unit for the three and nine-month periods ended September 30, 2007, which was funded by distributable cash generated in the periods.

The distributable cash generated exceeds actual distributions by \$0.8 million and \$0.1 million for the three and nine-month periods ended September 30, 2007. As a result, the Fund’s payout ratio defined as distributions declared as a percentage of distributable cash generated, was 92.3% and 99.6% for the three and nine-month periods ended September 30, 2007, as compared to the targeted payout ratio of 90%. However, since inception of the Fund, the payout ratio is 91.2%.

The Fund does not currently anticipate decreasing distribution to unitholders as a result of the payout ratio being close to 100% for the first three quarters of 2007. The higher payout ratio is explained by a lower adjusted EBITDA generated during the period, offset by lower capital expenditures, as explained in “Overall performance” section.

## Distributions

The Fund makes monthly distributions to unitholders of record on the last business day of each month, payable on or about the 15<sup>th</sup> day of the following month. The current distribution rate per unit is \$0.0958 per month. Distributions for the period of January 1, 2007 to September 30, 2007 were as follows:

Period	Record date	Payment date	Per unit \$	Distribution \$
January 2007	January 31, 2007	February 15, 2007	0.0958	2,999,658
February 2007	February 28, 2007	March 15, 2007	0.0958	2,999,658
March 2007	March 31, 2007	April 16, 2007	0.0958	2,999,658
April 2007	April 30, 2007	May 15, 2007	0.0958	2,999,658
May 2007	May 31, 2007	June 15, 2007	0.0958	2,999,658
June 2007	June 30, 2007	July 16, 2007	0.0958	2,999,658
July 2007	July 31, 2007	August 15, 2007	0.0958	2,999,658
August 2007	August 31, 2007	September 17, 2007	0.0958	2,999,658
September 2007	September 30, 2007	October 15, 2007	0.0958	2,999,658
<b>Total</b>			<b>0.8622</b>	<b>26,996,922</b>

The September distribution in the amount of \$2,999,658 was declared and accrued in September 2007 and paid to unitholders on October 15, 2007. The tax allocation of distributions for 2007 is expected to be 100% return on capital.

## Source of funding

The source of funding for the above distributions to unitholders was from cash generated by operations, existing cash balances and cash equivalents.

	Three months ended September 30, 2007 \$	Nine months ended September 30, 2007 \$	Since Inception \$
Distributable cash	9,753	27,099	59,206
Cash flows from operating activities	12,913	20,114	62,316
Net earnings	6,446	19,159	38,590
Actual cash distributions paid or payable relating to the period	8,999	26,997	53,994
<b>Excess of distributable cash over cash distribution</b>	<b>754</b>	<b>102</b>	<b>5,212</b>
<b>Excess (shortfall) of cash flows from operating activities over cash distribution</b>	<b>3,914</b>	<b>(6,883)</b>	<b>8,322</b>
<b>Shortfall of net earnings over cash distribution</b>	<b>(2,553)</b>	<b>(7,838)</b>	<b>(15,404)</b>

The shortfall of cash flows from operating activities over cash distribution for the nine months ended September 30, 2007 is mainly related to the increased working capital excluding cash at the end of September 2007. The working capital generally increases during summer in anticipation of the busier period.

The shortfalls of net earnings over cash distribution are mainly related to the various amortizations recorded that have no impact on cash generated.

## Summary of Quarterly Results

Supremex's revenue is subject to the seasonal advertising and mailing patterns of its customers. The number of products sold by Supremex is generally higher during the fall and the winter mainly due to the higher number of mailings related to events including the return to school, fund raisers, the holiday and tax seasons. The number of products sold by Supremex is generally lower during the spring and the summer in anticipation of a slowdown in mailing activities of businesses during the summer. As a result, Supremex's revenue and financial performance for any single quarter may not be indicative of the revenue and financial performance which may be expected for the full year. However, to maintain production efficiencies, Supremex utilizes warehouse capabilities to inventory envelopes as required to counter these predictable seasonal variations in sales volumes.

The following table presents a summary of operating results of the Fund and Supremex on a quarterly basis from October 1, 2005 to September 30, 2007.

*(In thousands of dollars except for per unit amounts)*

	Sept. 30, 2007	June 30, 2007	Mar. 31, 2007	Dec. 31, 2006	Sept. 30, 2006	Jun. 30, 2006	Mar. 31, 2006 (1)	Dec. 31, 2005 (1)
	\$	\$	\$	\$	\$	\$	\$	\$
Revenue	<b>46,394</b>	43,727	47,710	50,417	48,636	47,672	49,470	48,272
EBITDA (2)	<b>10,876</b>	9,463	11,295	12,741	12,147	7,408	11,187	11,419
Adjusted EBITDA (2)	<b>10,876</b>	9,463	11,295	12,741	12,147	11,712	11,905	12,276
Earnings from continuing operations before income taxes	<b>5,769</b>	4,647	6,726	5,835	7,546	2,677	9,434	8,547
Net earnings	<b>6,446</b>	5,825	6,888	5,912	7,957	5,395	N/A	N/A
Net earnings per unit basic and diluted	<b>0.2059</b>	0.1860	0.2200	0.1888	0.2541	0.1723	N/A	N/A

#### Notes

- (1) Derived from the unaudited consolidated financial statements of Supremex for the 2005 quarters and for the period from January 1, 2006 to March 30, 2006 and from the unaudited consolidated financial statements of the Fund for the 1-day period ended March 31, 2006.
- (2) See “Definition of EBITDA, Adjusted EBITDA, Distributable Cash and Non-GAAP Measures”. EBITDA and Adjusted EBITDA are not recognized measures under GAAP and do not have standardized meanings prescribed by GAAP. EBITDA and Adjusted EBITDA may not be comparable to similar measures presented by other issuers.

The period from July 1, 2007 to September 30, 2007 includes results of operations of the NPG business for the period from August 9, 2007 to September 30, 2007.

EBITDA for the second quarter of 2006 decreased mainly due to the non-cash inventory step-up charge of \$4.3 million related to the inventory revaluation at its fair value at acquisition. At the date of acquisition of Supremex, inventory was increased by \$4.3 million to reflect its estimated fair market value less selling costs. The inventory was sold during the second quarter of 2006 and, accordingly, the quarter included an additional non-cash charge relating to the inventory sold.

The Adjusted EBITDA for the last two quarters, excluding the EBITDA of \$0.5 million included for the 53 days of operations of the NPG business ended September 30, 2007, has been impacted mainly by the decreased volume as explained in “Overall performance” section. The Adjusted EBITDA for the second quarter of 2007 has also been affected by the decrease of the average selling price due to a more competitive market place. The Adjusted EBITDA for the previous six quarters has been relatively stable with little impact from the seasonality of the envelope industry and the impact of the raw material increases on the revenue over that period, offset by the impact of the strengthening of the Canadian dollar.

Net earnings have not been presented for each of the quarters prior to the acquisition of Supremex by the Fund as they are not comparable due to the change to the capital structure of Supremex and the Fund in connection with the initial public offering completed on March 31, 2006.

#### Review of Operations

This is the seventh reporting period of the Fund since its inception on February 10, 2006 and the Fund was inactive prior to its acquisition of Supremex on March 31, 2006.

As a result, the attached interim consolidated financial statements cover the three and nine-month periods ended September 30, 2007 with comparative figures for the periods of three months and 184 days ended September 30, 2006. To provide meaningful disclosure to the reader, this Management's Discussion and Analysis covers the three and the nine-month periods ended September 30, 2007, compared to the three and the nine-month periods ended September 30, 2006. All financial information prior to March 31, 2006 is derived from the unaudited consolidated results of Supremex and is provided for reference purposes only.

### **Selected Consolidated Financial Information**

*(In thousands of dollars)*

	<b>Three months ended September 30</b>		<b>Nine months ended September 30</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006 (1)</b>
	<b>\$</b>	<b>\$</b>	<b>\$</b>	<b>\$</b>
<b>Revenue</b>	<b>46,394</b>	48,636	<b>137,831</b>	145,778
Cost of goods sold, selling, general and administrative expenses	<b>35,518</b>	36,489	<b>106,197</b>	110,014
<b>Adjusted EBITDA (2)</b>	<b>10,876</b>	12,147	<b>31,634</b>	35,764
<i>Non Recurring Item:</i>				
Non-cash inventory step-up charge	-	-	-	4,304
75% Management profit sharing (3)	-	-	-	718
<b>EBITDA (2)</b>	<b>10,876</b>	12,147	<b>31,634</b>	30,742
Amortization of property, plant and equipment	<b>1,102</b>	895	<b>3,010</b>	2,747
Amortization of intangible assets	<b>1,470</b>	1,406	<b>4,281</b>	2,827
Amortization of deferred compensation	<b>1,323</b>	1,476	<b>4,044</b>	2,968
Gain on disposal of property, plant and equipment	<b>(12)</b>	(146)	<b>(3)</b>	(429)
Net financing charges	<b>1,224</b>	970	<b>3,160</b>	2,972
<b>Earnings from continuing operations before income taxes</b>	<b>5,769</b>	7,546	<b>17,142</b>	19,657
Income taxes recovery	<b>(677)</b>	(411)	<b>(2,017)</b>	N/A
<b>Net earnings from continuing operations</b>	<b>6,446</b>	7,957	<b>19,159</b>	N/A

1. Derived from the unaudited consolidated financial statements of Supremex for the period from January 1, 2006 to March 31, 2006 and from the unaudited consolidated financial statements of the Fund for the 184-day period ended September 30, 2006.
2. See "Definition of EBITDA, Adjusted EBITDA, Distributable Cash and Non-GAAP Measures".
3. Represents the portion of Supremex's Management profit sharing plan eliminated due to its conversion into units.

Net earnings in total and on a per unit basis, total assets, total long-term financial liabilities and distribution declared per unit have not been presented as they are not comparable due to changes to the capital structure of Supremex and the Fund in connection with the initial public offering completed on March 31, 2006.

## Results of Operations

### *Three months ended September 30, 2007 compared to three months ended September 30, 2006*

#### *Revenue*

Revenue for the three-month period ended September 30, 2007 was \$46.4 million, including \$3.6 million for the 53 days of operations of the NPG business, compared to \$48.6 million for the three-month period ended September 30, 2006, representing a decrease of \$2.2 million or 4.5%. The decrease is attributable mainly to sales in the United States.

Revenue from sales in Canada increased by \$0.4 million or 1.0%, from \$40.4 million to \$40.8 million, and the revenue from sales in the United States decreased by \$2.6 million or 31.7%, from \$8.2 million to \$5.6 million.

Excluding the \$3.6 million in revenue included for the 53 days of operations of the NPG business, revenue from sales in Canada for the three-month period ended September 30, 2007 decreased by \$3.2 million. This decrease is attributable to a reduction in the number of units sold of 9.3% offset by an increase of the average selling price of 1.3%. Increased competition, slowdown in the reseller market and in the direct mail as well as a soft market in general explain the reduction of volume.

The decrease in revenue from sales in the United States was driven by a decrease of the average selling price of 7.5%, considering the strengthening of the Canadian dollar of 6.8%, combined with a decrease in the number of units sold of 25.8%. The strengthening of the Canadian dollar and the softness of the US market were the major factors affecting sales in the United States.

#### *Cost of goods sold, selling, general and administrative expenses*

Cost of goods sold, selling, general and administrative expenses for the three-month period ended September 30, 2007 was \$35.5 million, compared to \$36.5 million for the three-month period ended September 30, 2006, representing a decrease of \$1.0 million or 2.7%.

The cost of goods sold for the three-month period ended September 30, 2007 was \$30.9 million compared to \$31.8 million for the same period in 2006, representing a decrease of \$0.9 million or 2.8%. Excluding the \$2.8 million in cost of goods sold included for the 53 days of operations of the NPG business, the cost of goods sold for the three-month period ended September 30, 2007 decreased by \$3.7 million. The decrease results from the decrease in units sold and the strengthening of the Canadian dollar.

The gross profit (revenue less cost of goods sold excluding the amortization of property, plant and equipment) was \$15.5 million for the three-month period ended September 30, 2007, compared to a gross profit of \$16.8 million for the comparable period in 2006, representing a decrease of \$1.3 million or 7.7%. As a percentage of sales, the gross profit decreased by 1.2% in 2007 compared to 2006. Excluding the gross profit of \$0.8 million generated by the NPG business for the 53 days of operations included in this quarter, the gross profit for the three-month period ended September 30, 2007 was \$14.7 million. This decrease of \$2.1 million is mainly attributable to the decrease in units sold offset by the strengthening of the Canadian dollar.

Selling, general and administrative expenses were stable at \$4.6 million. The selling, general and administrative expenses included for the 53 days of operations of the NPG business offset the general reduction of expenses, mainly the provision for the profit sharing plan due to lower profitability.

### *Adjusted EBITDA and EBITDA*

As a result of the changes described above, the Adjusted EBITDA and EBITDA were \$10.9 million for the three-month period ended September 30, 2007, compared to \$12.1 million for the same period in 2006, representing a decrease of \$1.2 million or 9.9%. Excluding the \$0.5 million in EBITDA included for the 53 days of operations of the NPG business, the Adjusted EBITDA and EBITDA for the three-month period ended September 30, 2007 were \$10.4 million.

### *Amortization*

The aggregate amortization expense for the three months ended September 30, 2007 amounted to \$3.9 million, compared to \$3.8 million for the same period in 2006, representing an increase of \$0.1 million or 2.6%.

### *Net financing charges*

Net financing charges amounted to \$1.2 million for the three months ended September 30, 2007 compared to \$1.0 million for the same period in 2006, representing an increase of \$0.2 million or 20.0%, mainly related to the financing of the NPG acquisition.

### *Earnings before income taxes*

Due to the changes in revenue and expenses described herein, the earnings before income taxes were \$5.8 million for the three months ended September 30, 2007, compared to \$7.5 million for the same period in 2006, representing a decrease of \$1.7 million or 22.7%.

### *Income taxes recovery*

During the three months ended September 30, 2007, the Fund recorded an income tax recovery of \$0.7 million. The income tax recovery takes into consideration, in addition to the income taxes expense at statutory rate of \$1.9 million, a reduction of \$3.1 million attributable to the impact of interest income earned by the Fund and paid by Supremex, which was partially offset by an amount of \$0.4 million related to the non-deductible amortization of deferred compensation.

### *Net earnings*

As a result of the changes described above, net earnings were \$6.4 million for the three-month period ended September 30, 2007 compared to \$8.0 million for the same period in 2006, representing a decrease of \$1.6 million or 20.0%.

## ***Nine months ended September 30, 2007 compared to nine months ended September 30, 2006***

### *Revenue*

Revenue for the nine-month period ended September 30, 2007 was \$137.8 million, including \$3.6 million for the 53 days of operations of the NPG business, compared to \$145.8 million for the nine-month period ended September 30, 2006, representing a decrease of \$8.0 million or 5.5%. The decrease is attributable to both sales in Canada and in the United States.

Revenue from sales in Canada decreased by \$4.4 million or 3.6%, from \$123.4 million to \$119.0 million, while revenue from sales in the United States decreased by \$3.6 million or 16.1%, from \$22.4 million to \$18.8 million.

Excluding the \$3.6 million in revenue included for the 53 days of operations of the NPG business, revenue from sales in Canada for the nine-month period ended September 30, 2007 decreased by \$8.0 million. This decrease is mainly attributable to a reduction in the number of units sold of 5.9% combined with a small reduction in the average selling price of 0.6%. The slowdown in the reseller market and in the direct mail, as well as a much more competitive market place, have put pressure on volume.

The decrease in revenue from sales in the United States was driven by a decrease in the number of units sold of 12.3% combined with a decrease in the average selling price of 4.2% considering the strengthening of the Canadian dollar. The US market is quite soft and very competitive, and given the Canadian dollar level, it is difficult to maintain all the sales in that market.

*Cost of goods sold, selling, general and administrative expenses*

Cost of goods sold, selling, general and administrative expenses for the nine-month period ended September 30, 2007 was \$106.2 million, compared to \$110.0 million for the nine-month period ended September 30, 2006, representing a decrease of \$3.8 million or 3.5%.

The cost of goods sold for the nine-month period ended September 30, 2007 was \$92.0 million compared to \$94.5 million for the same period in 2006, representing a decrease of \$2.5 million or 2.6%. Excluding the \$2.8 million in cost of goods sold included for the 53 days of operations of the NPG business, the cost of goods sold for the nine-month period ended September 30, 2007 decreased by \$5.3 million. The decrease results from the decrease in units sold, the strengthening of the Canadian dollar and the reduction of manufacturing overhead offset by the increased cost of raw materials.

The gross profit (revenue less cost of goods sold excluding the amortization of property, plant and equipment and the inventory step-up charge) was \$45.8 million for the nine-month period ended September 30, 2007, compared to a gross profit of \$51.3 million for the comparable period in 2006, representing a decrease of \$5.5 million or 10.7%. As a percentage of sales, the gross profit decreased by 1.9% in 2007 compared to 2006. Excluding the gross profit of \$0.8 million generated by the NPG business for the 53 days of operations included in the nine-month period ended September 30, 2007, the gross profit was \$45.0 million, representing a decrease of \$6.3 million.

Selling, general and administrative expenses were \$14.2 million for the nine-month period ended September 30, 2007, compared to \$15.5 million for the same period in 2006, representing a decrease of \$1.3 million or 8.4%. Excluding the selling, general and administrative expenses of \$0.3 million included for the 53 days of operations of the NPG business, the selling, general and administrative expenses for the nine-month period ended September 30, 2007 were \$13.9 million. The decrease of \$1.6 million is mainly attributable to a general reduction of expenses in 2007 including the provision for the profit sharing plan due to the lower profitability.

### *Adjusted EBITDA*

As a result of the changes described above, the Adjusted EBITDA was \$31.6 million for the nine-month period ended September 30, 2007, compared to \$35.8 million for the same period in 2006, representing a decrease of \$4.2 million or 11.7%. Excluding the \$0.5 million in EBITDA included for the 53 days of operations of the NPG business, the Adjusted EBITDA for the nine-month period ended September 30, 2007 was \$31.1 million.

### *Non-recurring items*

The non-cash inventory step-up charge of \$4.3 million in 2006 relates to the inventory revaluation at its fair value at acquisition. At the date of acquisition of Supremex, inventory was increased by \$4.3 million to reflect its estimated fair market value, less selling costs. The inventory was sold during the second quarter of 2006 and, accordingly, the quarter included an additional non-cash charge relating to the inventory sold.

The Management profit sharing represents the conversion of a portion of the Management profit sharing plan into units with the acquisition of Supremex by the Fund.

### *EBITDA*

As a result of the changes described above, the EBITDA was \$31.6 million for the nine-month period ended September 30, 2007, compared to \$30.7 million for the same period in 2006, representing an increase of \$0.9 million or 2.9%. Excluding the \$0.5 million in EBITDA included for the 53 days of operations of the NPG business, the EBITDA for the nine-month period ended September 30, 2007 was \$31.1 million.

### *Amortization*

The aggregate amortization expense for the nine months ended September 30, 2007 amounted to \$11.3 million, compared to \$8.5 million for the same period in 2006, representing an increase of \$2.8 million or 32.9%, is attributable mainly to the amortization of intangible assets recorded at the acquisition of Supremex by the Fund and the amortization of deferred compensation resulting from the conversion of the Management profit sharing plan into units, which occurred as at March 31, 2006.

### *Net financing charges*

Net financing charges amounted to \$3.2 million for the nine months ended September 30, 2007 compared to \$3.0 million for the same period in 2006, representing an increase of \$0.2 million or 6.6% mainly related to the financing of the NPG acquisition.

### *Earnings from continuing operations before income taxes*

Due to the changes in revenue and expenses described herein, the earnings from continuing operations before income taxes were \$17.1 million for the nine months ended September 30, 2007, compared to \$19.7 million for the same period in 2006, representing a decrease of \$2.6 million or 13.2%.

## **Segmented Information**

The Fund currently operates in one business segment being the manufacturing and sale of envelopes. The Fund's net assets amounted to \$271.9 million in Canada and \$1.6 million in the United States as at September 30, 2007. In Canada, the Fund's revenue amounted to \$40.8 million and to \$119.0 million for the three and nine-month periods ended September 30, 2007 compared to \$40.4 million and \$123.4 million for the same periods in 2006, representing respectively an increase of \$0.4 million or 1.0% and a decrease of \$4.4 million or 3.6%. In the United States, the Fund's revenue amounted to \$5.6 million and to \$18.8 million for the three and nine-month periods ended September 30, 2007 compared to \$8.2 million and \$22.4 million for the same periods in 2006, representing a decrease of \$2.6 million or 31.7% and of \$3.6 million or 16.1%.

## **Liquidity and Capital Resources**

Cash flows from operating activities were \$20.1 million for the nine-month period ended September 30, 2007, primarily attributable to earnings generated in the period, non-cash items including various amortization charges offset by a negative change in non-cash working capital and a future income taxes recovery.

Cash flows used in investing activities, amounting to \$27.0 million for the nine-month period ended September 30, 2007, are attributable to the acquisition of NPG and to the net additions to property, plant and equipment.

Cash flows used in financing activities were \$7.0 million for the nine-month period ended September 30, 2007 mainly related to the distribution paid on fund units offset by the \$20 million raised from the revolving credit facility for the NPG acquisition.

The decrease in cash during the nine-month period ended September 30, 2007, as well as the negative change in non-cash working capital, result mainly from the payment of the amount payable to Cenveo and the portion of the NPG purchase price paid with existing cash balance.

## **Off-Balance Sheet arrangements**

Operating lease commitments have been disclosed in the Funds' audited consolidated financial statements as at December 31, 2006 and did not significantly change since that date. Information with respect to the interest rate Swap is disclosed in the note 10 to the interim consolidated financial statements for the nine-month period ended September 30 2007.

## Financial position highlights

(In thousands of dollars except for ratio)

	September 30, 2007 \$	December 31, 2006 \$
Working capital	24,662	26,851
Total assets	410,247	404,573
Total credit facility (before deferred financing costs)	95,000	75,000
Unitholders' equity	273,500	277,405
Long-term debt to equity ratio	34.7%	27.0%

The Fund's financial position has been relatively stable. The Fund has drawn \$20 million under its revolving credit facility for the NPG acquisition and was in compliance with the covenants of its credit facilities as at September 30, 2007.

### Capitalization

As at November 5, 2007, there are 31,311,667 units issued by the Fund.

Units issued include 2,364,228 units valued at \$23,642,280 issued to employees for a cash consideration of \$23,642 as part of the business acquisitions and to amend the then existing Management profit sharing plan. As these units will vest over four years, subject to earlier vesting as described in note 3 of the financial statements, the unamortized value of such units as at September 30, 2007, amounting to \$13,222,723 is recorded as deferred compensation and is recorded as compensation expense over the vesting period. Each unit entitles the holder to participate equally in all allocations and distributions of the Fund and to one vote at all meetings of unitholders.

### New Accounting Policies

In the first quarter of 2007, the Fund has adopted three new accounting standards issued by the Canadian Institute of Chartered Accountants (CICA): section 1530, *Comprehensive Income*; section 3855, *Financial Instruments – Recognition and Measurement*; and section 3865, *Hedges*. These new standards establish standards for recognizing and measuring financial instruments, namely financial assets, financial liabilities and derivatives. Certain changes in the value of these financial instruments are presented in a new financial statement, *Comprehensive Income*. The application of these new standards had a negligible effect on the Fund's financial statements and financial position.

### Recent Events

On November 5, 2007, the Fund announced its intention to initiate on November 8, 2007, a normal course issuer bid through the Toronto Stock Exchange for the purchase and cancellation of a maximum of 2 million units until November 7, 2008. The number of units that the Fund intends to purchase and the time of such purchases will be determined by the Fund at its discretion.

## **Risk factors**

As a result of operations, business prospects and financial condition, the Fund is subject to a number of risks and uncertainties, and is affected by a number of factors outside the control of the management. Details are provided in the “Risk Factors” section of the Fund’s Annual Information Form, dated March 22, 2007 (which can be found at [www.sedar.com](http://www.sedar.com)).

## **Disclosure Controls and Internal Controls**

The Fund’s CEO and CFO have assessed the effectiveness of the disclosure procedures and controls used for the consolidated financial statements and Management’s Discussion and Analysis as at September 30, 2007. Their assessment led them to conclude that the disclosure procedures and controls used for the financial statements and Management’s Discussion and Analysis were effective.

The CEO and the CFO are responsible for designing internal control over financial reporting (ICFR), or causing them to be designed under their supervision to provide reasonable assurance regarding the reliability of the Fund’s financial reporting and the preparation of financial statements for external purposes in accordance with Canadian GAAP. There were no changes in the Fund’s ICFR during the most recent interim period that have materially affected, or are reasonably likely to materially affect, the Fund’s ICFR.

## **Forward-Looking Statements**

This management’s discussion and analysis contains forward-looking statements relating to the future performance of the Fund. These statements relate to future events or future performance and reflect current assumptions, expectations and estimates of Management regarding growth, results of operations, performance and business prospects and opportunities. Such Forward-looking statements reflect current assumptions, expectations and estimates of Management and are based on information currently available to the Fund as at the date of this document. Forward-looking statements are subject to certain risks and uncertainties, and actual results may differ materially from the conclusion, forecast or projection stated in such forward-looking statements. Such risks and uncertainties are discussed throughout our MD&A for the fiscal year 2006 and, in particular, in Risk Factors. Consequently, readers should not place any undue reliance on such forward-looking statements. The Fund disclaims any intention or obligation to update or revise any forward-looking statement, whether as a result of new information, future events or otherwise unless being held there according to the laws on the applicable transferable securities.

## **Definition of EBITDA, Adjusted EBITDA, Distributable Cash and Non-GAAP Measures**

References to “EBITDA” are to earnings from continuing operations before net financing charges, income taxes, amortization of property, plant and equipment, intangible assets, deferred compensation and loss on disposal of machinery and equipment.

“Adjusted EBITDA” is EBITDA adjusted to take into consideration the conversion at Closing of a portion of Supremex’s Management profit sharing plan into units and the non-cash inventory step-up charge resulting from the adjustment to fair value of inventory at the date of acquisition of Supremex by the Fund.

Management views distributable cash as an operating performance measure, as it is a measure generally used by Canadian income funds as an indicator of financial performance. Distributable cash is defined as cash flow related to operating activities adjusted for the net change in non-cash working capital balances, change in post-retirement benefits obligation, change in accrued pension benefit assets, non-cash inventory step-up charges and maintenance capital expenditures. Distributable cash is important as it summarizes the funds available for distribution to unitholders. As the Fund will distribute substantially all of its cash on an on-going basis and since EBITDA and Adjusted EBITDA are metrics used by many investors to compare issuers on the basis of the ability to generate cash from operations, management believes that in addition to net earnings, EBITDA and Adjusted EBITDA are useful supplementary measures from which to make adjustments to determine distributable cash.

EBITDA, Adjusted EBITDA and Distributable cash are not earnings measures recognized under GAAP and do not have standardized meanings prescribed by GAAP. Therefore, EBITDA, Adjusted EBITDA and Distributable cash may not be comparable to similar measures presented by other entities. Investors are cautioned that EBITDA, Adjusted EBITDA and Distributable cash should not be construed as an alternative to net earnings determined in accordance with GAAP as indicators of the Fund's performance or to cash flows from operating, investing and financing activities as measures of liquidity and cash flows.

#### **Additional Information**

Additional information relating to the Fund is available on SEDAR at [www.sedar.com](http://www.sedar.com)

Consolidated Financial Statements

**Supremex Income Fund**

Unaudited

For the three and nine-month periods ended September 30, 2007

All amount expressed in Canadian dollars

**Supremex Income Fund**

**CONSOLIDATED BALANCE SHEETS**

As at	September 30, 2007 \$	December 31, 2006 \$
	[Unaudited]	
<b>ASSETS (note 5)</b>		
<b>Current</b>		
Cash	268,180	14,251,559
Accounts receivable	29,324,144	28,062,695
Income taxes receivable	24,065	860,622
Inventories	17,327,634	15,193,161
Prepaid expenses	2,289,123	1,565,583
Current portion of derivative asset (note 10)	13,205	—
<b>Total current assets</b>	<b>49,246,351</b>	<b>59,933,620</b>
Property, plant and equipment, net	47,169,935	41,863,507
Accrued pension benefit asset	5,748,000	5,723,700
Intangible assets, net	51,556,382	51,988,032
Goodwill	256,526,432	245,063,721
	<b>410,247,100</b>	<b>404,572,580</b>
<b>LIABILITIES AND UNITHOLDERS' EQUITY</b>		
<b>Current</b>		
Accounts payable and accrued liabilities	20,651,532	24,574,117
Accrued restructuring provision (note 3)	670,443	—
Distribution payable (note 8)	2,999,658	2,999,658
Payable to Cenveo	—	5,509,045
Payable to NPG (note 3)	262,102	—
<b>Total current liabilities</b>	<b>24,583,735</b>	<b>33,082,820</b>
Credit facilities (note 5)	94,621,111	74,579,886
Future income tax liabilities	16,362,674	18,768,539
Derivative liability (note 10)	173,929	—
Other post-retirement benefits obligation	1,005,700	736,200
<b>Unitholders' equity</b>		
Funds units (note 7)	302,237,605	302,237,605
Deferred compensation (note 3)	(13,222,723)	(17,266,761)
Deficit	(15,403,501)	(7,565,709)
Accumulated other comprehensive loss (notes 2 and 9)	(111,430)	—
	<b>273,499,951</b>	<b>277,405,135</b>
	<b>410,247,100</b>	<b>404,572,580</b>

*See accompanying notes*

On behalf of the Trustees:

By: (Signed) L.G. Serge Gadbois  
Trustee

By: (Signed) Gilles Cyr  
Trustee

## Supremex Income Fund

### CONSOLIDATED STATEMENTS OF EARNINGS AND DEFICIT [Unaudited]

	<b>Three-month period ended September 30, 2007 \$</b>	Three-month period ended September 30, 2006 \$	<b>Nine-month period ended September 30, 2007 \$</b>	184-day period ended September 30, 2006 \$
<b>Revenue</b>	<b>46,394,159</b>	48,635,679	<b>137,830,796</b>	96,804,834
Cost of good sold, selling, general and administrative expenses	<b>35,517,884</b>	36,489,171	<b>106,197,236</b>	77,038,721
<b>Earnings before the following</b>	<b>10,876,275</b>	12,146,508	<b>31,633,560</b>	19,766,113
Amortization of property, plant and equipment	<b>1,102,098</b>	894,648	<b>3,009,801</b>	1,754,434
Amortization of intangible assets	<b>1,469,650</b>	1,405,500	<b>4,280,650</b>	2,826,468
Amortization of deferred compensation	<b>1,323,723</b>	1,476,165	<b>4,044,038</b>	2,968,508
Gain on disposal of property, plant and equipment	<b>(12,126)</b>	(145,958)	<b>(2,557)</b>	(227,409)
Net financing charges (note 5)	<b>1,223,766</b>	970,023	<b>3,160,019</b>	2,052,608
	<b>5,107,111</b>	4,600,378	<b>14,491,951</b>	9,374,609
Earnings before income taxes	<b>5,769,164</b>	7,546,130	<b>17,141,609</b>	10,391,504
Income taxes recovery (note 6)	<b>(677,272)</b>	(410,802)	<b>(2,017,521)</b>	(3,128,686)
<b>Net earnings for the period</b>	<b>6,446,436</b>	7,956,932	<b>19,159,130</b>	13,520,190
Deficit, beginning of period	<b>(12,850,963)</b>	(3,435,715)	<b>(7,565,709)</b>	—
Distribution declared (note 8)	<b>(8,998,974)</b>	(8,998,975)	<b>(26,996,922)</b>	(17,997,948)
<b>Deficit, end of period</b>	<b>(15,403,501)</b>	(4,477,758)	<b>(15,403,501)</b>	(4,477,758)
<b>Basic and diluted net earnings per unit</b>	<b>0.2059</b>	0.2541	<b>0.6119</b>	0.4318
<b>Weighted average number of units outstanding (note 7)</b>	<b>31,311,667</b>	31,311,667	<b>31,311,667</b>	31,311,667

*See accompanying notes*

## Supremex Income Fund

### CONSOLIDATED STATEMENTS OF CASH FLOWS [Unaudited]

	Three-month period ended September 30, 2007 \$	Three-month period ended September 30, 2006 \$	Nine-month period ended September 30, 2007 \$	184-day period ended September 30, 2006 \$
<b>OPERATING ACTIVITIES</b>				
Net earnings for the period	6,446,436	7,956,932	19,159,130	13,520,190
Items not affecting cash and cash equivalents				
Amortization of property, plant and equipment	1,102,098	894,648	3,009,801	1,754,434
Amortization of intangible assets	1,469,650	1,405,500	4,280,650	2,826,468
Amortization of deferred compensation	1,323,723	1,476,165	4,044,038	2,968,508
Amortization of deferred financing costs	22,578	32,344	108,192	65,042
Gain on disposal of property, plant and equipment	(12,126)	(145,958)	(2,557)	(227,409)
Future income tax recovery	(677,274)	(633,025)	(2,045,639)	(3,350,909)
Change in post-retirement benefits obligation	(4,500)	(4,000)	(9,000)	(8,000)
Change in accrued pension benefit assets	250,800	(251,467)	(24,300)	(494,930)
Net change in non-cash working capital balances	2,991,610	5,601,397	(8,406,438)	8,917,689
<b>Cash flows related to operating activities</b>	<b>12,912,995</b>	<b>16,332,536</b>	<b>20,113,877</b>	<b>25,971,083</b>
<b>INVESTING ACTIVITIES</b>				
Business acquisitions, net of cash acquired (note 3)	(25,704,333)	—	(25,704,333)	(207,752,714)
Additions to property, plant and equipment	(81,740)	(1,194,609)	(1,687,161)	(3,509,967)
Proceeds from disposal of property, plant and equipment	160,186	151,064	358,127	373,473
<b>Cash flows related to investing activities</b>	<b>(25,625,887)</b>	<b>(1,043,545)</b>	<b>(27,033,367)</b>	<b>(210,889,208)</b>
<b>FINANCING ACTIVITIES</b>				
Issuance of trust units on initial public offering (note 3)	—	—	—	175,000,000
Issuance of trust units at the exercise of the over- allotment option (note 3)	—	—	—	25,000,000
Issuance of trust units to management (note 3)	—	—	—	23,642
Expenses related to initial issuance of trust units (note 3)	—	—	—	(16,217,723)
Financing costs incurred	—	—	(66,967)	(517,500)
Term credit facility proceed	—	—	—	75,000,000
Revolving credit facility proceed	20,000,000	—	20,000,000	—
Repayment of the due to an entity under common control	—	—	—	(26,692,327)
Repayment of the note payable to Cenveo (note 3)	—	—	—	(23,625,000)
Distributions paid on Fund units	(8,998,974)	(8,998,975)	(26,996,922)	(14,998,290)
<b>Cash flows related to financing activities</b>	<b>11,001,026</b>	<b>(8,998,975)</b>	<b>(7,063,889)</b>	<b>192,972,802</b>
<b>Net (decrease) increase in cash and cash equivalents</b>	<b>(1,711,866)</b>	<b>6,290,016</b>	<b>(13,983,379)</b>	<b>8,054,677</b>
Cash and cash equivalents, beginning of period	1,980,046	1,764,661	14,251,559	—
<b>Cash and cash equivalents, ending of period</b>	<b>268,180</b>	<b>8,054,677</b>	<b>268,180</b>	<b>8,054,677</b>
<b>Supplemental information</b>				
Interest paid	1,469,295	1,044,443	3,583,217	3,126,340
Income taxes paid	—	39	330,363	12,039

See accompanying notes

**Supremex Income Fund**

**CONSOLIDATED STATEMENTS OF  
COMPREHENSIVE INCOME**

[Unaudited]

	<b>Three-month period ended September 30, 2007 \$</b>	Three-month period ended September 30, 2006 \$	<b>Nine-month period ended September 30, 2007 \$</b>	184-day period ended September 30, 2006 \$
<b>Net earnings for the period</b>	<b>6,446,436</b>	7,956,932	<b>19,159,130</b>	13,520,190
<b>Other comprehensive income</b>				
Change in fair value of derivative designated as cash flow hedge (net of income taxes)	<b>(448,089)</b>	—	<b>561,359</b>	—
Reclassification adjustment for gain on derivative designated as cash flow hedge in prior period transferred to net income in the current period (net of income taxes)	<b>(29,107)</b>	—	<b>(43,378)</b>	—
<b>Comprehensive income</b>	<b>5,969,240</b>	7,956,932	<b>19,677,111</b>	13,520,190

*See accompanying notes*

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 1. BASIS OF PRESENTATION

The unaudited interim consolidated financial statements include the accounts of the Fund and its subsidiaries and have been prepared by management in accordance with Canadian generally accepted accounting principles. Certain information and disclosures have been omitted or condensed. The accounting principles applied are consistent with those as set out in the Fund's audited consolidated financial statements for the period ended December 31, 2006. These interim financial statements and the notes thereto should be read in conjunction with the audited consolidated financial statement of the Fund for the period ended December 31, 2006 as contained in the Fund's 2006 annual report.

Supremex is a manufacturer and marketer of a broad range of stock and custom envelopes and related products.

The business of Supremex follows seasonal patterns with the highest revenue occurring from August to February due to the seasonal advertising and mailing patterns of its customers whereby higher number of mailings related to events including the return to school, fund raisers and the holiday and tax seasons occurs during that period. As a result, revenue and financial performance for the three and nine-month periods ended September 30, 2007 are not necessarily indicative of the revenue and financial performance that may be expected for a full year.

#### 2. NEW ACCOUNTING POLICIES

On January 1, 2007, the Fund adopted the following new accounting standards issued by the Canadian Institute of Chartered Accountants (CICA):

Section 1530, *Comprehensive Income*, introduces a new financial statement which shows the change in equity of an enterprise from transactions and other events and circumstances from non-owner sources.

Section 3855, *Financial Instruments – Recognition and Measurement*, establishes standards for recognizing and measuring financial instruments, namely financial assets, financial liabilities and derivatives.

The new standard lays out how financial instruments are to be recognized depending on their classification. Depending on financial instruments' classification, changes in subsequent measurements are recognized in net earnings or comprehensive income.

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 2. NEW ACCOUNTING POLICIES - (Continued)

The Fund has implemented the following classification:

- Cash is classified as “Financial Assets Held for Trading”. These financial assets are marked-to-market through net earnings at each period end.
- Accounts receivable are classified as “Loans and Receivables”. After their initial fair value measurement, they are measured at amortized cost using the effective interest rate method. For the Fund, the measured amount generally corresponds to cost.
- Accounts payable and accrued liabilities, accrued restructuring provision, distribution payable, payable to NPG, credit facilities and other post-retirement benefits obligation are classified as “Other Financial Liabilities”. After their initial fair value measurement, they are measured at amortized cost using the effective interest rate method. For the Fund, the measured amount generally corresponds to cost. Transaction costs are added to the initial amount recorded.

Section 3865, *Hedges*, whose application is optional, establishes how hedge accounting may be applied. The Fund, in keeping with its risk management strategy, has decided to apply hedge accounting to its interest rate swaps and treat them as cash flow hedges. These derivatives are marked-to-market at each period end and resulting gains/losses are recognized in comprehensive income to the extent the hedging relationship is effective.

These new standards have to be applied without restatement of prior period amounts. Upon initial application all adjustments to the carrying amount of financial assets and liabilities shall be recognized as an adjustment to the opening balance of the deficit or accumulated other comprehensive income, depending on the classification of existing assets or liabilities. The Fund has recognized a \$629,411 adjustment to the opening balance of accumulated other comprehensive loss with respect to the unrealized loss on the interest rate swap designated as cash flow hedge. Finally, the deferred financing costs previously shown in the long-term assets have been reclassified as a reduction of the term credit facility.

#### 3. ACQUISITION OF BUSINESSES

##### Acquisition of NPG Envelope

On August 9, 2007, the Fund acquired substantially all the assets of NPG Envelope (“NPG”) for cash payment of \$25.7 million, subject to a working capital adjustment. There will be an adjustment up or down to the extent that the working capital of NPG is not \$3.8 million. The cash payment was funded with a combination of funds raised from the existing revolving credit facility and cash on hand.

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 3. ACQUISITION OF BUSINESSES - (Continued)

The acquisition has been accounted for by the purchase method with the results of NPG's operations included in the Fund's earnings from the date of acquisition. The preliminary purchase price allocation is as follows:

	<b>Total</b>
	<b>\$</b>
Cash	1,250
Accounts receivable	3,597,155
Inventories	2,097,612
Prepaid expenses	7,131
Property, plant and equipment	6,984,638
Future income tax assets	310,932
Intangible assets	3,849,000
Goodwill	11,462,711
Accounts payable and accrued liabilities	(1,591,046)
Accrued restructuring provision	(735,300)
Post-retirement benefits obligation	(278,500)
Net assets acquired	<u>25,705,583</u>
<b>Consideration</b>	
Cash	25,443,481
Payable to NPG	<u>262,102</u>

Estimated liabilities of \$735,300 have been included in the preliminary purchase price allocation, relating to estimated costs associated with severance and exit costs. Management is currently carrying out detailed assessments of the assets acquired and liabilities assumed. Changes will be made to the preliminary purchase price allocation when more information becomes available.

#### Acquisition of Supremex and initial public offering

On March 31, 2006, the Fund completed its initial public offering ("IPO") with the sale of 17,500,000 trust units (the "units") for \$10.00 per unit, for total net proceeds of \$165,029,947 after deducting \$9,970,053 which represents the underwriters' total fees of \$9,625,000 and other issuance expenses of \$5,309,640 less related future income taxes of \$4,964,587.

On March 31, 2006, in conjunction with the IPO, the Fund indirectly acquired Supremex from Cenveo Corporation and/or its related companies ("Cenveo") for \$331,532,962. Consideration paid to Cenveo for the acquisition was comprised of cash of \$212,924,527, units of the Fund with a value of \$89,474,390, a payable for acquired businesses of \$5,509,045 for a working capital adjustment and a note payable of \$23,625,000.

**Supremex Income Fund**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

September 30, 2007

[Unaudited]

**3. ACQUISITION OF BUSINESSES - (Continued)**

The acquisition was accounted for by the purchase method with the results of Supremex's operations included in the Fund's earnings from the date of acquisition. These consolidated financial statements reflect the allocation of the consideration to the assets acquired and liabilities assumed based on their fair values as follows:

	<b>Supremex</b>	<b>Cenveo Depew division</b>	<b>Total \$</b>
Cash and cash equivalents	5,171,813		5,171,813
Accounts receivable	27,077,695	378,589	27,456,284
Inventories	20,539,428	467,509	21,006,937
Income taxes receivable	6,465,881		6,465,881
Prepaid expenses	1,138,130	28,925	1,167,055
Property, plant and equipment	40,253,650	173,647	40,427,297
Accrued pension benefit asset	5,154,500		5,154,500
Intangible assets	56,220,000		56,220,000
Goodwill	245,063,721		245,063,721
Accounts payable and accrued liabilities	(21,371,322)	(200,262)	(21,571,584)
Due to an entity under common control	(26,692,327)		(26,692,327)
Future income tax liabilities	(27,573,015)		(27,573,015)
Post-retirement benefits obligation	(763,600)		(763,600)
<b>Net assets acquired</b>	<b>330,684,554</b>	<b>848,408</b>	<b>331,532,962</b>
<b>Consideration</b>			
Cash			212,924,527
Units			89,474,390
Payable to Cenveo			5,509,045
Note payable to Cenveo			23,625,000

As part of the acquisition 2,364,228 units valued at \$23,642,280 were issued to management employees of Supremex for a cash consideration of \$23,642 to amend the then existing Management profit sharing plan. These units are held in escrow and 50% will be released on March 31, 2008, 25% on March 31, 2009 and 25% on March 31, 2010, subject to earlier release under certain circumstances or sold to Supremex for a nominal consideration of \$0.01 per unit in the event of the voluntary departure of the employee or termination by Supremex for cause prior the expiry of the four year escrow period. Employees are entitled to distributions declared on these units. The initial value of such units, net of the cash consideration received, is recorded as deferred compensation and is recorded as compensation expense over the vesting period.

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 3. ACQUISITION OF BUSINESSES - (Continued)

On April 28, 2006 the underwriters exercised in full their over-allotment option, resulting in the issuance by the Fund of 2,500,000 additional units at a price of \$10 per unit for gross proceeds of \$25,000,000 and net proceeds of \$24,090,988 after deducting \$909,012 which represents the underwriters' fees of \$1,375,000 less related future income taxes of \$465,988. The net cash proceeds were used by the Fund to repay the note payable to Cenveo.

#### 4. EMPLOYEE DEFINED BENEFIT PLANS

The Fund's total benefit cost for the pension plans was \$469,000 and \$1,381,000 for the three and nine-month periods ended September 30, 2007.

#### 5. SECURED CREDIT FACILITIES

The Fund has senior secured credit facilities consisting of a revolving operating credit facility of up to \$40 million and a term credit facility of \$75 million. Both facilities bear interest at a floating rate based on the Canadian prime rate, U.S. base rate, LIBOR or bankers' acceptance rates plus an applicable margin to those rates.

The revolving operating credit facility may be used for general corporate purposes, working capital requirements and permitted acquisitions. Both facilities mature on March 31, 2010 and there are no scheduled repayments of principal required prior to maturity.

Amounts drawn under revolving and term credit facilities are as follows:

	September 30, 2007 \$	December 31, 2006 \$
Revolving credit facility	20,000,000	—
Term credit facility	75,000,000	75,000,000
Less: deferred financing costs, net (note 2)	(378,889)	(420,114)
	<b>94,621,111</b>	<b>74,579,886</b>

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 5. SECURED CREDIT FACILITIES - (Continued)

As at September 30, 2007, the interest rates on the revolving and term credit facilities were 6.1% and 6.0% respectively. The Fund entered into an interest swap agreement for its term credit facility to pay a fixed rate of 5.426% until March 31, 2007, 5.538% from April 1, 2007 to March 31, 2008, 5.741% from April 1, 2008 to March 31, 2009 and 5.942% from April 1, 2009 to March 31, 2010 (see note 10).

Under the terms of the credit facilities, the Fund is required, amongst other conditions, to meet certain covenants. The Fund was in compliance of these covenants as at September 30, 2007.

The credit facilities are collateralized by hypothec and security interest covering all present and future assets of the Fund and its subsidiaries.

Net financing charges

	<b>Three-month period ended September 30, 2007</b>	Three-month period ended September 30, 2006	<b>Nine-month period ended September 30, 2007</b>	184-day period ended September 30, 2006
	\$	\$	\$	\$
Interest on secured credit facilities	<b>1,219,631</b>	1,040,055	<b>3,315,149</b>	2,105,737
Other interest	<b>(18,443)</b>	(102,376)	<b>(263,322)</b>	(118,171)
Amortization of deferred financing costs	<b>22,578</b>	32,344	<b>108,192</b>	65,042
	<b>1,223,766</b>	970,023	<b>3,160,019</b>	2,052,608

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 6. INCOME TAXES

The income taxes expense differs from the expenses that would be obtained by applying the combined Canadian income tax (federal and provincial) as a result of the following:

	<b>Three-month period ended September 30, 2007 \$</b>	Three-month period ended September 30, 2006 \$	<b>Nine-month period ended September 30, 2007 \$</b>	184-day period ended September 30, 2006 \$
Earnings before income taxes	<b>5,769,164</b>	7,546,130	<b>17,141,609</b>	10,391,504
Income taxes at combined federal and provincial statutory rate	<b>1,928,632</b>	2,514,420	<b>5,730,440</b>	3,473,880
Impact of interest expense of Supremex paid to the Fund, eliminated on consolidation	<b>(3,122,402)</b>	(3,092,165)	<b>(9,266,486)</b>	(6,198,591)
Effect of change in enacted tax rates	<b>52,694</b>	(57,820)	<b>(145,934)</b>	(1,430,210)
Impact of amortization of deferred compensation not deductible for tax purposes	<b>442,521</b>	489,154	<b>1,351,922</b>	992,372
Non deductible expenses and other	<b>21,283</b>	(264,391)	<b>312,537</b>	33,863
Income taxes recovery	<b>(677,272)</b>	(410,802)	<b>(2,017,521)</b>	(3,128,686)

#### 7. UNITHOLDERS' EQUITY

##### Fund units

The Fund Declaration of Trust provides that an unlimited number of units may be issued. Each unit is transferable and represents an equal undivided beneficial interest in any distributions from the Fund and in the net assets of the Fund. All units are of the same class with equal rights and privileges. Each unit entitles the holder to participate equally in all allocations and distributions and to one vote at all meetings of unitholders for each whole unit held.

The Fund units are redeemable at any time at the option of the holder at the lesser of 90% of the weighted average price of the Fund unit during the last ten trading days of the units on an open market and the closing market price on the redemption date. All redemptions are subject to a maximum of \$50,000 in cash redemptions by the Fund at any particular month. Redemptions in excess of this amount will be paid by way of a distribution in specie of the assets of the Fund.

## Supremex Income Fund

### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

September 30, 2007

[Unaudited]

#### 7. UNITHOLDERS' EQUITY - (Continued)

##### Fund units issued

As at September 30, 2007, there are 31,311,667 units issued by the Fund. No units were issued or redeemed during the three and nine-month periods ended September 30, 2007.

##### Basic and diluted net earnings

The number of units used in the determination of the basic weighted average number of units outstanding includes the units held in escrow since the holders of these units are entitled to the Fund's distributions.

#### 8. DISTRIBUTION

The Fund makes monthly distributions of its available cash to unitholders of record on the last business day of each month, payable on or about the 15th day of the following month. Distributions to unitholders are recorded on an accrual basis. The September distribution in the amount of \$2,999,658 was declared and accrued in September 2007 and paid to unitholders on October 15, 2007. Distributions for the period from January 1, 2007 to September 30, 2007 are as follows:

Period	Record date	Payment date	Per unit \$	Distribution \$
January 2007	January 31, 2007	February 15, 2007	0.0958	2,999,658
February 2007	February 28, 2007	March 15, 2007	0.0958	2,999,658
March 2007	March 31, 2007	April 16, 2007	0.0958	2,999,658
April 2007	April 30, 2007	May 15, 2007	0.0958	2,999,658
May 2007	May 31, 2007	June 15, 2007	0.0958	2,999,658
June 2007	June 30, 2007	July 16, 2007	0.0958	2,999,658
July 2007	July 31, 2007	August 15, 2007	0.0958	2,999,658
August 2007	August 31, 2007	September 17, 2007	0.0958	2,999,658
September 2007	September 30, 2007	October 15, 2007	0.0958	2,999,658
			0.8622	26,996,922

**Supremex Income Fund**

**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

September 30, 2007

[Unaudited]

**9. ACCUMULATED OTHER COMPREHENSIVE INCOME**

Derivative designated as cash flow hedge constitute the sole item in Accumulated Other Comprehensive Income. The changes that occurred during the period were as follows:

	September 30, 2007 \$	December 31, 2006 \$
Adjusted opening balance due to the new accounting policies adopted regarding financial instruments, net of income taxes of \$285,297 (note 2)	(629,411)	—
Change in fair value of derivative designated as cash flow hedge, net of income taxes of \$255,193	561,359	—
Reclassification adjustment for gain on derivative designated as cash flow hedge in prior period transferred to net earnings in the current period, net of income taxes of \$19,190	(43,378)	—
<b>Accumulated other comprehensive loss</b>	<b>(111,430)</b>	<b>—</b>

**10. FINANCIAL INSTRUMENTS**

The financial instruments book values and fair values were as follow:

	September 30, 2007		December 31, 2006
	Book value \$	Fair value \$	Fair value \$
<b>Asset (liability)</b>			
Interest rate swap designated as cash flow hedge:			
Short-term	13,205	13,205	(95,122)
Long-term	(173,929)	(173,929)	(819,586)
	<b>(160,724)</b>	<b>(160,724)</b>	<b>(914,708)</b>

The fair value of cash, accounts receivable and accounts payable approximates their carrying value because of the short-term maturity of these instruments.

The fair value of credit facilities is equivalent to their carrying value since their interest rates are comparable to market rates.

## **Supremex Income Fund**

### **NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

September 30, 2007

[Unaudited]

#### **10. FINANCIAL INSTRUMENTS - (Continued)**

The fair value of the derivative financial instruments generally reflects the estimates of the amounts the Fund would receive by way of settlement of favourable contracts or that it would pay to terminate unfavourable contracts at the balance sheet date. The fair values of the interest rate swaps are calculated using the quotes obtained from major financial institutions.

#### **11. SEGMENTED INFORMATION**

The Fund currently operates in one business segment being the manufacturing and sale of envelopes. The Fund's net assets amounted to \$271,930,418 in Canada and \$1,569,533 in United States as at September 30, 2007.

The Fund's revenue amounted to \$40,752,558 and \$119,012,352 in Canada and \$5,641,601 and \$18,818,444 in the United States for three and nine-month periods ended September 30, 2007.

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